



REIA EMERGING LEADERS-NEGOTIATIONS WORKSHOP

Wednesday, April 30, 2008

5:30 p.m. – 7:30 p.m.

DePaul University Real Estate Center

The DePaul Club Conference Room

State & Jackson, 11th Floor, Chicago

Member \$40 — Non-Member \$60

NO WALK-INS, RESERVATIONS ONLY

Do you negotiate well? Negotiating is both an art and a science. The ability to effectively negotiate is critical in finding success in our professional endeavors. Come sharpen your negotiating techniques at REIA's exciting and informative hands on workshop. Please join us at this interactive workshop designed to hone your negotiating skills as well as learn from some of our industry's best negotiators.

Moderator: Brian Lignelli, Managing Director, Continuum Capital, LLC

Speakers: E. James Keledjian, President, REIA

Neil Freeman, President, Aries Capital, Inc.

Event Sponsors: Levenfeld Pearlstein, LLC

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Please reserve _____ place(s) at the **Wednesday, April 30, 2008 meeting**. Please make check payable to REIA - \$ 40 Members/ \$60 Non-Members. Enclosed is \$_____. Mail to REIA • 6653 W. Howard, Niles, IL 60714 ☎ (847) 676-0222. Or fax with credit card number to (847) 676-3783. Or register online at our website: www.reia.org.

Name _____ Guest Name(s) _____

Firm _____ Guest Firm(s) _____

Address _____ Guest Address _____

City/State/Zip _____ City/State/Zip _____

Telephone _____ Guest Telephone _____

Email Address _____ Guest Email _____

VISA M/C American Express – Acct. # _____ Exp. Date _____

Signature _____ V# _____

*Reservations and cancellations must be made by **Friday, April 25, 2008**, or you will be billed. Reservations received after **Friday, April 25, 2008** will incur a \$10 surcharge. For further information, contact the REIA Office at (847) 676-0222 or visit our website: www.reia.org.*